



# Working styles questionnaire

Please mark in rank order of your preference for each question, where 1 indicates what matters most to you and 4 indicates what matters least to you.

**1 When performing a job, it is most important to me to**

- A do it correctly, regardless of the time involved.
- B set deadlines and get it done.
- C work as a team, cooperatively with others.
- D demonstrate my talents and enthusiasm.

**2 The most enjoyable part of working on a job is**

- A the information you need to do it.
- B the results you achieve when it's done.
- C the people you meet or work with.
- D seeing how the job contributes to progress.

**3 When I have several ways to get a job done, I usually**

- A review the pros and cons of each way and choose.
- B choose a way that I can begin to work immediately.
- C discuss ways with others and choose the one most favoured.
- D review the ways and follow my 'gut' sense about what will work the best.

**4 In working on a long-term job, it is most important to me to**

- A understand and complete each step before going to the next step.
- B seek a fast, efficient way to complete it.
- C work on it with others in a team.
- D keep the job stimulating and exciting.

**5 I am willing to take a risky action if**

- A there are facts to support my action.
- B it gets the job done.
- C it will not hurt others' feelings.
- D it feels right for the situation.

## Totals



Your lowest score is your preferred or dominant working style.

In the case of a tied score, you should pick the working style you feel is most like you.

**A**  
**Analytical**

**C**  
**Amiable**

**B**  
**Driver**

**D**  
**Expressive**

**My preferred working style is:**